



# Monthly Performance Report

Crawley

December 2023



### **Town Monthly Footfall: December 2023**

% Change Dec 23 Dec 22 -4.3% Footfall YTD 14,533,632 15,074,321 -3.6% Footfall Month 1,187,163 1,240,677 -4.3% Dec Year on Year **Average Footfall Per Average Footfall Per Day** Hour

3,191

### **Footfall Monthly Year-To-Date**

Dec 23 Ave

0.00/	YTD	Jan	Feb	Mar	Apr	May	Jun
-3.6%	2023	1,240,790	2,458,451	3,711,945	4,950,727	6,222,522	7,502,719
0 - 0 , 0	2022	1,183,407	2,387,151	3,596,643	4,825,569	6,097,513	7,373,228
	% Change	+4.8%	+3.0%	+3.2%	+2.6%	+2.0%	+1.8%
YTD Year on Year							

YTD Jul Aug Sep Oct Nov Dec 2023 8,653,762 9,734,612 10,925,726 12,127,560 13,346,469 14,533,632 12,520,823 13,833,644 2022 8,669,566 9,942,769 11,229,223 15,074,321 % Change -0.2% -2.1% -2.7% -3.1% -3.5% -3.6%

38,296





### **Unique Visitors to Towns**

-6.7%

Dec Year on Year

	Dec 23	Dec 22	% Change
Unique Visitors YTD	2,896,238	2,637,353	+9.8%
Unique Visitors Month	232,041	248,644	-6.7%

Unique Visitor = One person visiting the site during the month. A unique visitor can visit multiple times which is calculated as footfall

Where unique	visitors	originate	from	by cate	chment	area

Catchment Area	Postcodes	% Unique Visitors	<b>№</b> Unique Visitors	% Mthly change
Core	9	43%	99,404	+13%
District	37	21%	48,401	+20%
Region	154	17%	39,397	+23%

Postcode catchment Area Categories are calculated based on the % of the postcode population visiting the retail site e.g a postcode where 17% of the postcode population visit the site during the month will be classified as part of the Core postcode catchment area.

Core: 15%+ District: 3% to 14.9% Region: 0.5% to 2.9%







# **Unique Visitors Monthly Year-To-Date**

+9.8% YTD Year on Year	YTD	Jan	Feb	Mar	Apr	May	Jun
	2023	243,097	448,227	702,850	929,027	1,183,218	1,416,35
	2022	190,417	394,825	588,184	808,325	1,010,103	1,172,510
	% Change	+27.7%	+13.5%	+19.5%	+14.9%	+17.1%	+20.8%
	YTD 2023 2022 % Change	Jul 1,684,249 1,369,008 +23.0%	Aug 1,957,069 1,611,775 +21.4%	<b>Sep</b> 2,219,862 1,834,879 +21.0%	Oct 2,470,190 2,106,318 +17.3%	Nov 2,664,196 2,388,709 +11.5%	<b>Dec</b> 2,896,2; 2,637,38 +9.8%

### **Catchment**



+5%

Variance Month on Month

	Nov 23	Dec 23	Variance	% Mth on Mth change	% Yr on Yı
Catchment Population	842,302	955,921	113,619	+13%	-31%
% of Catchment Population Visiting	23%	24%	+1%	+5%	+36%

 $Catchment\ population: Aggregated\ population\ of\ all\ postcodes\ where\ 3\%\ or\ more\ of\ the\ population\ visit\ the$ 





# Place Informatics

# % of Visits by Dwell Time

+11%

60 - 90 Minutes Most Improved Dwell Time

Dwell Time (minutes)			Variance Mth on Mth	Dwell Time (minutes)		% Visits Dec 23	
6 - 12	8%	7%	-1%	40 - 60	23%	24%	+15
12 - 20	10%	10%	0%	60 - 90	34%	35%	+15
20 - 40	25%	24%	-1%				

# **Demographics**



AB Month on Month

	AB	C1	C2	DE
Core	25%	35%	21%	19%
District	31%	33%	20%	16%
Core+District	29%	34%	20%	17%
Mth on Mth Variance	+0.3%	0.0%	-0.1%	-0.2%





### **Average Dwell**

-0.1%

Nov 23 01:27:29 Dec 23 01:27:24 Variance -00:00:05 Growth -0.1%

Month on Month

# **Average Visit Frequency**

-8.6%

Nov 23 2.43

Dec 23 2.22

Variance -0.21

Growth -8.6%

Month on Month







# **Glossary**

Unique Visitor	A person can only be a unique visitor once in a defined time period e.g. once in a month.					
Footfall	Total number of unique visits made to a location by a unique visitor.					
Core, District, Region Postcodes	Postcode catchment area categories are calculated based on the % of the postcode population visiting the retail site e.g. a postcode where 17% of the postcode population visit the site during the month will be classified as part of the Core postcode catchment area.  Category Percentage of postcode population visiting the town centre  Core: 15%  District: 3% to 14.9%  Region: 0.5% to 2.9%					
Postcode Catchment Population	Aggregated postcode populations for all Core and District postcodes in your location catchment area e.g. WA15: 30,000 population, M33: 25,000 population. Total catchment population 55,000.					
Postcode Catchment Conversion	% of the aggregated postcode population for all Core and District postcodes visiting your location.					
% Visitors By Dwell Time	% of visitors who dwell by time period e.g. 7% of all visitors dwell 6 -12 minutes.					
% Visitors By Social Demographics	% of visitors from Core and District who are classified as social grade AB,C1, C2, DE. Social grade classifications are published by Office for National Statistics (ONS) and are based on occupation, employment status, qualification and full/part time not working.  Social Grade Description % Population  AB: Higher & Intermediate Manager 22  C1: Supervisory, Junior Managerial, Administrative 31  C2: Skilled Manual Occupations 21					
	DE: Semi-skilled, Unskilled, Unemployed 26					







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